

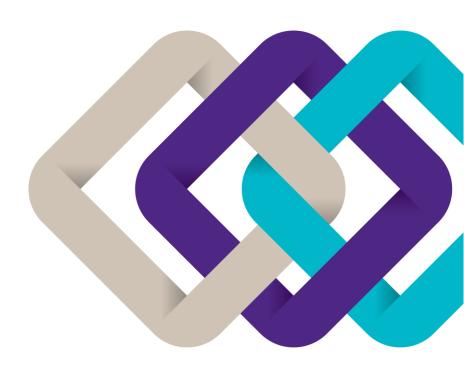
The Highlands and Islands Transport Partnership (HITRANS)

External Audit Plan for the financial year ending 31 March 2018

HITRANS Partnership Committee 2 February 2018 and Finalised 29 March 2018

Joanne Brown Engagement Leader

John Boyd External Audit Senior Manager



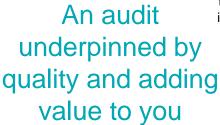
Our audit at a glance



We fulfil our responsibilities per ISAs (UK) and the Audit Scotland Code of Audit Practice throughout our work.



Materiality is set at 2% of gross expenditure based on 2016/17 audited information (£29,000). Previous year it was 1% of gross expenditure



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Significant audit risks are: management override of controls; and the risk of fraud in revenue as set out in International Standards on Auditing (ISAs UK)



At the planning stage we have identified other audit risks as being the risk of fraud in expenditure recognition as set out in Practice Note 10.



Performance materiality is set at 75% and trivial is 5% of materiality. This reflects the audit adjustments in prior year and our understanding of HITRANS in year 2 of our audit cycle.



Our audit is undertaken in accordance with the Code of Audit Practice.

However, in line with the prior year nothing has changed therefore we do not consider a full wider scope audit scope appropriate for HITRANS. We will consider HITRAN'S financial sustainability and governance arrangements as part of our audit work.

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Overarching principles of our audit

Our audit is risk based and undertaken in accordance with the relevant International Auditing Standards (ISAs) (UK) and the Audit Scotland Code of Audit Practice 2016.

Our overall objective is a robust, quality-focused external audit which adds value through wider insights and challenge. Our audit foundations are:

- professional scepticism
- a focus on audit risks and key areas of management judgement
- use of specialists to support our work where relevant
- using IDEA our data analytical software to effectively and efficiently test your balances
- clear and upfront communications, with regular communication during the year
- Reporting with focused actions which will support you in improving your controls/operations
- We will aim to not duplicate the work of your internal auditors. We will consider the internal audit plan for 2017/18 and identify any particular areas of risks that we either need to reflect in our approach or are relevant to our wider scope audit work. We will continue to review internal audit work throughout the year and maintain and ongoing, open, dialogue with internal audit.

Adding Value

Specific areas we will look to add value to HITRANS during 2017/18, identified as part of our planning work and reflection on prior year include:

- We will actively share relevant Audit Scotland and Grant Thornton publications with Senior Management and the HITRANS Partnership Committee, identifying particular areas for consideration.
- Should any new accounting changes or governance updates emerge during the year we will providing a briefing for the HITRANS Partnership Committee. We will also proactively work with management during the year to discuss any emerging matters and seek to reach agreement on the treatment of these in advance of year-end.



External Audit deliverables for 2017/18 – HITRANS Partnership Committee

- External Audit Plan (this document)
- Annual Report to those Charged with Governance (September 2018)
- Audit opinion (September 2018)
- Management letter of representation (September 2018)



2017/18 Deliverables as set out in the Audit Scotland planning guidance (October 2017)

- Confirmation of agreed fee by end of February 2018
- Current issues return to Audit Scotland (19 January 2018, 23 March 2018, 20 July 2018 and 19 October 2018)
- Submission of fraud returns to Audit Scotland 27 April 2018



Planned Audit Scotland publications which may be relevant to HITRANS

- Digital developments and projects risks and issues
- Supporting Scotland's economic growth (Spring 2018) – Auditors impact assessment return

Audit approach and materiality



We undertake your audit in accordance with International Standards on Auditing (UK) (ISAs) and the Audit Scotland Code of Audit Practice (May 2016). On an annual basis we are required to give an opinion as to whether the Financial Statements.

- · give a true and fair view
- · have been properly prepared in accordance with relevant legislation and standards
- the wider information contained in the annual report and accounts e.g. The Statement of Responsibilities, the Corporate Governance Statement and management commentary, that are consistent with the disclosures in the financial statements
- audited parts of the remuneration have been prepared in accordance with the guidance

Materiality

In performing our audit we apply International Standards on Auditing (UK) 320: *Materiality*. Our materiality for 2017/18 is shown below. We will revise this on receipt of the unaudited financial statements for 2017/18 once received.

£1.461 million Total gross expenditure 2016/17 (audited financial statements)

2%
£29,000 = overall materiality

75%
Performance materiality
(£22,000)

Procedures designed to detect individuals errors

Trivial: 5% £2,000

The level at which individual errors will be reported to the HITRANS Partnership Committee

Overall materiality

We have calculated overall materiality in line with gross expenditure, as is recognised as a common measure in the public sector. This is in line with prior year. As this is our second year of the audit, and taking into account the context of HITRANS's activities we feel it is appropriate to set our materiality benchmark to 2%. Under our audit methodology we typically set materiality within the benchmark range of 0.5% up to 2%.

Performance materiality

Performance materiality represents the amount set for the financial statements as a whole to reduce the probability that the aggregate of uncorrected and undetected misstatements exceed materiality. Based on our audit experience in 2016/17 we have increased this for 2017/18 to 75% (65% in prior year). This does not impact on the financial statement balances we undertake substantive testing on, as all balances are in scope per prior year, but will impact on sample sizes.

Trivial

Under ISA 540 we are required to set an amount below which we consider misstatements would be clearly trivial, and therefore when accumulated we would not expect that they would have a material impact on the financial statements. Misstatements above trivial (corrected and uncorrected) will be reported to the HITRANS Partnership Committee in our Annual Report to those charged with governance.

Going concern considerations

As auditors, we are required to "obtain sufficient appropriate audit evidence about the appropriateness of management's use of the going concern assumption in the preparation and presentation of the financial statements and to conclude whether there is a material uncertainty about the entity's ability to continue as a going concern" (ISA (UK) 570).

We will review management's assessment of the going concern assumption and evaluate the disclosures in the financial statements.

A risk based audit methodology

Our understanding of HITRANS

This is our second year as the external auditors of HITRANS appointed under the Audit Scotland framework. In 2016/17 HITRANS had net costs of services of £0.2million. HITRANS income is primarily through government and other grant funding.

HITRANS was established under the Regional Transport Partnership (Establishment and Constitution) (Scotland) Order 2005. The organisations strategic aim is to develop a transportation systems for the region covering Highland, Mora, Comhairle Nan Eilean Siar, Orkney Islands and Argyll & Bute Council areas.

HITRANS continues to work with its varies partners to support the deliver of its 15 year strategic plan. The strategy is underpinned by an annual business plan which defines the range of regional and national projects that are being delivered

In February 2017, the Board agreed a revenue budget for the year. Recognising the financial constraints faced by public sector bodies it made no provision for increases in constitution council funding. HITRANS the need for work with constituent partners in order to develop and deliver medium to longer term financial plans.

Wider Scope - Smaller Body

For smaller bodies we are allowed under the Audit Scotland Code of Practice to not apply the full wider scope audit. In our judgement, taking into account the nature of HITRANS and your income and expenditure streams we feel it is appropriate to treat you as a smaller body under the code. However, we will focus on financial sustainability considering your financial sustainability as well as governance arrangements.

Overview of our audit risks identified at planning and our proposed approach

Risk of fraud in revenue

As set out in ISA 240 there is a presumed risk that revenue may by misstated due to improper recognition of revenue. The majority of HITRANS's income is from government grants. The nature of this income is well forecast and agreed to confirmation letters therefore we rebut the presumed risk around this revenue stream. We therefore focus our risk on other income. The risk is prevalent primarily on transactions around the year end where there is a inherently higher risk of misstatement.

Risk of fraud in expenditure

Operating expenditure is understated or not treated in the correct period (risk of fraud in expenditure). As set out in Practice note 10 (revised) which applies to public sector entities, we recognise that there is a risk that expenditure could be materially misstated. The risk is prevalent primarily on transactions around the year end where there is a inherently higher risk of misstatement.

Management override of controls

As set out in ISA 240 there is a presumed risk that management override of controls is present in all entities

Walkthroughs of the controls and procedures around material income streams and validation of key controls where appropriate

- Agree income in year to supporting receipts/invoices/cash
- Consider income cut off procedures and substantive testing over pre and post year end balances
- A focus on recoverability of balances

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Perform cut off at year end on pre and post year end transactions and recording

- Walkthrough of the key expenditure controls in place
- A focus on understanding how/where management override of controls may occur
- Review of the controls over journal entries
- Understanding key areas of judgement within the Financial statements and the basis for these judgements and the application of accounting policies. In particular, income and expenditure accruals Reviewing unusual and/or significant transactions

The Risk

A risk based audit methodology continued

Other areas of audit focus

Through our audit planning process we identify areas and accounts that due to the nature of a transaction, disclosure or account balance in the financial statements that are inherently more at risk of material misstatement within the financial statements. These are areas where the potential risk of material misstatement cannot be reduced to remote. While we do not consider these to represent significant risk we highlight them as areas of specific audit focus.

Overview of other areas of audit focus identified at planning and our proposed approach

Pension scheme liabilities

HITRANS participate in the Highland Council defined benefit pension scheme. HITRANS recognises its share of the defined benefit pension scheme assets and liabilities. These are valued through an actuarial valuation. As at 31 March 2017 HITRANS recognised a net pension liability of £1.2 million.

While we have no underlying concerns around the historic accounting treatment, given the scale of the liability recognised and level of judgement in the assumptions used in the actuarial valuation the pension scheme liability is an area of increased inherent risk. Management obtain an independent actuarial valuation to support the year end balance and we have no underlying concerns around the basis of the approach adopted in previous years.

- Review of accounting treatment adopted by HITRANS for post employment benefits and confirm that it complies with the Local Government Code of Practice and IAS 19: Employee benefits.
- Confirming that the valuation is consistent with the actuaries' valuation and that the actuarial assumptions underpinning
 the valuation are reasonable and reflective of HITRANS' circumstances.

Appendices

Key audit deliverables and our team

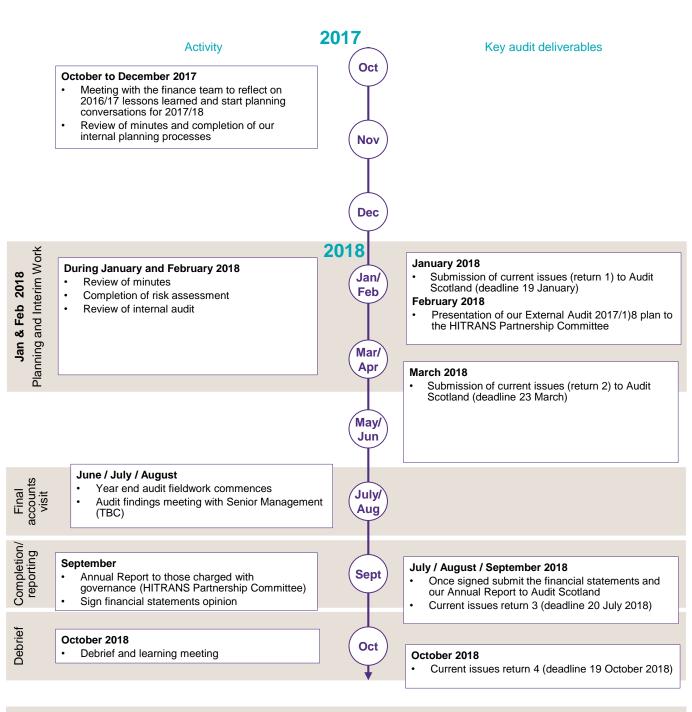
Independence and fees

Fraud arrangements

Respective responsibilities

Communication of audit matters with those charged with governance

Key audit deliverables and our team



Our team

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John Boyd Senior Manager T 07880 456 126 E john.p.boyd@uk.gt.com In addition we will use our pensions team (assumptions) and our Accounting technical team as required

Fees and independence

External Audit Fee

| Service | Fees £ | |
|--|--------|--|
| External Auditor Remuneration | 8,250 | |
| Pooled Costs | 730 | |
| Contribution to Audit Scotland costs | 520 | |
| Contribution to Performance Audit and Best Value | 0 | |
| 2017-18 Fee | 9,500 | |

The audit fee is calculated in accordance with guidance issued by Audit Scotland. In accordance with the Audit Scotland guidance we can increase the fee by up to 20% from the base fee set by Audit Scotland, depending on risk factors identified by us as your external auditors. We cannot reduce the fee from the baseline set out by Audit Scotland. The above proposed fee, set at the base fee, will be agreed with management. The fee is based on the following assumptions:

- supporting schedules to all figures in the accounts are supplied by the agreed dates and in accordance with the agreed upon information request list
- the scope of the audit, and HITRANS activities will not change significantly from planned
- HITRANS will make available management and accounting staff to help us locate information and to provide explanations. We reserve the right to charge an additional fee for any additional work.
- We will only receive (and audit) 3 sets of accounts (1st draft; amended draft and final)
- Specific balances such as valuations of assets are supported by an independent specialist

Fees for other services

| Service | Fees £ | | |
|--|--------|--|--|
| At planning stage we confirm there are no non-audit fees | Nil | | |
| | | | |
| | | | |

Independence and ethics

We confirm that there are no significant facts or matters that impact on our independence as auditors that we are required or wish to draw to your attention.

We have complied with the Auditing Practices Board's Ethical Standards and therefore we confirm that we are independent and are able to express an objective opinion on the financial statements.

Full details of all fees charged for audit and non-audit services will be included in our Annual Report to those charged with governance at the conclusion of the audit.

We confirm that we have implemented policies and procedures to meet the requirements of the Auditing Practices Board's Ethical Standards.

We are required by auditing and ethical standards to communicate any relationships that may affect the independence and objectivity of the audit team.

We can confirm no independence concerns have been identified. Through insolvency advice and support to clients, Grant Thornton may have professional interactions with HITRANS. However, we do not consider these to impact or impede our audit independence.

Fraud arrangements

The term fraud refers to intentional acts of one or more individuals amongst management, those charged with governance, employees or third parties involving the use of deception that result in a material misstatement of the financial statements. In assessing risks, the audit team is alert to the possibility of fraud at HITRANS.

As part of our audit work we are responsible for:

- identifying and assessing the risks of material misstatement of the financial statements due to fraud in particular in relations to management override of controls.
- Leading a discussion with those charged of governance (for HITRANS this is assumed to be the HITRANS Partnership Committee) on their view of fraud. Typically we do this when presenting our audit plan and in the form of management and those charged with governance questionnaires.
- designing and implementing appropriate audit testing to gain assurance over our assessed risks of fraud
- responding appropriately to any fraud or suspected fraud identified during the audit.

As auditors we obtain reasonable but not absolute assurance the financial statements as a whole are free from material misstatement, whether due to fraud or error.

We will obtain annual representation from management regarding managements assessment of fraud risk, including internal controls, and any known or suspected fraud or misstatement.

The primary responsibility for the prevention and detection of fraud rests with management and those charged with governance including establishing and maintaining internal controls over the reliability of financial reporting effectiveness and efficiency of operations and compliance with applicable laws and regulations.

It is HITRANS responsibility to establish arrangements to prevent and detect fraud and other irregularity. This includes:

- developing, promoting and monitoring compliance with standing orders and financial instructions
- developing and implementing strategies to prevent and detect fraud and other irregularity
- receiving and investigating alleged breaches of proper standards of financial conduct or fraud and irregularity.

Throughout the audit we work with HITRANS to review specific areas of fraud risk, including the operation of key financial controls. We also examine the policies in place, strategies, standing orders and financial instructions to ensure that they provide a strong framework of internal control.

All suspected frauds and/or irregularities over £5,000 are reported to Audit Scotland by us as your auditors on an annual basis (no later than end of April 2018)

Respective responsibilities

As set out in the Code of Audit Practice (pages 10 to 16) there are a number of key responsibilities you as an organisation are responsible for, and others, as appointed auditors we are responsible for. These are summarised below:

| Area | HITRANS Responsibilities |
|----------------------|---|
| Corporate governance | Establishing arrangements for proper conduct of its affairs Legality of activities and transactions Monitoring adequacy and effectiveness of arrangements (inc role of those charged with governance) |
| Financial statements | Preparing financial statements which give a true and fair view of their financial position Maintaining accounting records and working papers Putting in place systems of Internal Control Maintaining proper accounting records Preparing and publishing an annual governance statement, management commentary and remuneration report Effective systems of internal control as well as financial, operational and compliance controls – supporting achievement of objectives and secure value for money |
| Financial position | Proper arrangements to ensure financial position is soundly based and responsibility to ensure arrangements secure best value |
| Fraud and error | Establishing appropriate arrangements for prevention and detection of fraud, error, irregularities, bribery and corruption and affairs are properly managed |

Our responsibilities How do we do this in practice

- Undertake statutory duties and comply with professional engagement and ethical standards
- Provide an opinion on financial statements and where appropriate regularity of transactions
- Review and report on, as appropriate, other information eg annual governance statements, management commentary, remuneration reports
- Notify the Controller of Audit when circumstances indicate a statutory report may be required
- Demonstrate compliance with wider public audit scope (where applicable)

- By reviewing and providing judgements and conclusions on HITRANS arrangements including those across the wider scope of audit dimensions.
- Consideration of the effectiveness of performance management arrangements
- Suitability and effectiveness of corporate governance arrangements in year
- Financial position and arrangements for ensuring financial sustainability in the medium to longer term
- Review of other information in line with our knowledge and understanding of HITRANS
- Ongoing dialogue and engagement with Audit Scotland during the year

Weaknesses and risks identified by us as your auditors are only those which have come to our attention during our normal audit work in accordance with the Code, and may not be all that exist. Communication by us of matters arising from the audit of the financial statements or of risks or weaknesses does not absolve management from its responsibility to address the issues raised and to maintain an adequate system of control.

Communication of audit matters with those charged with governance

| Our communication plan | Audit Plan | Audit Findings |
|---|---------------|-------------------|
| Respective responsibilities of auditor and management/those charged with governance | • | |
| Overview of the planned scope and timing of the audit, including planning assessment of audit risks and wider scope risks | • | |
| Confirmation of independence and objectivity | • | • |
| A statement that we have complied with relevant ethical requirements regarding independence. Relationships and other matters which might be thought to bear on independence. Details of non-audit work performed by Grant Thornton UK LLP and network firms, together with fees charged. Details of safeguards applied to threats to independence | • | • |
| Significant matters in relation to going concern | • | • |
| Views about the qualitative aspects of HITRANS accounting and financial reporting practices, including accounting policies, accounting estimates and financial statement disclosures | | • |
| Significant findings from the audit | | • |
| Significant matters and issues arising during the audit and written representations that have been sought | | • |
| Significant difficulties encountered during the audit | | • |
| Significant deficiencies in internal control identified during the audit | | • |
| Significant matters arising in connection with related parties | | • |
| Identification or suspicion of fraud involving management and/or which results in material misstatement of the financial statements | | • |
| Non-compliance with laws and regulations | | • |
| Unadjusted misstatements and material disclosure omissions | | • |
| Expected modifications to the auditor's report, or emphasis of matter | | • |

International Standards on Auditing (UK) (ISA) 260, as well as other ISAs, prescribe matters which we are required to communicate with those charged with governance, and which we set out in the table above.

This document, The Audit Plan, outlines our audit strategy and plan to deliver the audit, while our Annual Report to those Charged with Governance will be issued prior to approval of the financial statements and will present key issues and other matters arising from the audit, together with an explanation as to how these have been resolved.

We will communicate any adverse or unexpected findings affecting the audit on a timely basis, either informally or via a report to HITRANS Management and the HITRANS Partnership Committee.



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